

# ASERI



Università  
Cattolica  
del Sacro  
Cuore

ALTA SCUOLA DI ECONOMIA  
E RELAZIONI INTERNAZIONALI



Master's Course in

# International Cooperation and Development

January - December 2012

Università Cattolica del Sacro Cuore

ASERI - Postgraduate School of Economics and International Relations

Via San Vittore, 18 - Milan, Italy

Master 2011 - 2012



# Master's Course in International Cooperation and Development

## TOWARDS A PARTICIPATORY APPROACH TO GLOBALIZATION

The political, economic and social development of least developed countries is one of the major challenges of globalization. Growing interdependence and integration offer a chance to strengthen cooperative relations between the North and the South of the world. The call to cooperation is urgent: poverty, inequality, conflict, instability, and uncertainty still affect everyday life of a majority of world population.

The Master's Course in International Cooperation and Development offers a privileged framework for designing tentative solutions to the above mentioned problems through the collective action of governmental and non governmental agents, bridging gaps among people, groups and institutions.





## WHY THIS MASTER'S COURSE

This Master's program aims at converting theoretical knowledge into practical wisdom, and to give students a specific set of professional skills to successfully face the job market. This is possible thanks to these distinctive characteristics:

- the limited number of admitted students guarantees an efficient interaction with instructors and colleagues in the class;
- active participation in class includes simulations, case analysis, team assignments;
- experts and executives take an active part in the program sharing their professional experiences with the students;
- the internship is a chance to directly test skills acquired during courses.

## WHY WITH ASERI

Since 1996 ASERI has been helping young people from all over the world to develop in their international careers; many former students are currently employed in private and public cooperation agencies.

ASERI has organized many seminars and short courses on development for both professionals and young graduates, such as "Globalization and Development: actors and instruments for international cooperation", "Summer School in Peace and Democracy Building", "Governance and Public Policies" (for a group of Iraqi officials and members of the Parliament).

MIC&D is the outcome of ASERI's long and diversified experience: four editions were predominantly taught in Italian; in English since the a.y. 2010-11. In its history, this program has relied on ASERI's international network of Universities, NGOs, public and private institutions from all over the world, exchanging visions, experiences and scientific reflections with each other and with students.



## EXPERIENCES OF ASERI

“25 students with different backgrounds and cultures, eager for working as a team, and a pool of professionals happy to share their experience with us: these are the two simple ingredients that make the year spent in ASERI unique. ASERI is more than a school. I had the opportunity to put into practice what I had only read on text books, accompanying the theoretical study with practical works, and to learn how every problem can become an interesting challenge. Of course, I still have many questions in my head, but in this year I learnt how to search the answers and I built a useful toolkit that allows me to face my daily work with a new determination.”

Francesca Benigno, a.y. 2008/2009, New Humanity - Milan

---

“When I joined ASERI in January I was full with doubts. I was just back from a wonderful experience in Brussels, in the European Parliament, and frankly I was not that sure ASERI and the MIC&D were the right choice. Attending classes and tutorial rushes, I began understanding: the past year I was in Brussels, but it was dream. I didn't have any idea why I was there and how it was possible that I was working there. From that lesson I learnt that everything is possible: but I was still too much green to turn possibility into reality. At ASERI I learnt how to go for what I want and how to make things happen. Today I work at Eni, the largest Italian company working in seventy-seven countries, employing almost eighty-thousand people. Thanks to ASERI, I decided to win this opportunity; I know why I am working at Eni; I know why a guy with a background ranging from Philosophy to Economics, is handling Eni's joint programmes with the UN and the Earth Institute. “Undergoing” ASERI's courses is that empowerment. These are “things” that happen at ASERI.”

Fabio Petroni, a.y. 2009/2010, International Sustainability Programmes, Eni - Milan

---

“I had decided to do the Master for all the wrong reasons (or at least that's what some of the career coaches tell you). I was bored with my job and thanks to the crisis was on the verge of losing it. I had been living in Milan for two years and had made hardly any friends without putting down any objectives, defining a strategy or conducting a comprehensive market survey I quitted my job and went back to university. To my great luck, MIC&D with ASERI offered just what I was looking for. Intellectual stimulus, friends and, keep your fingers crossed, maybe a very exciting new job. I finally really understood what Harrod & Domarr were getting at and that Ricardo isn't as trivial as he seems. Irrespective of the university or organizations where they work, be it Harvard, World Bank or Italian Universities, most of the lecturers keep you on the edge of your seat.”

Zuzana Aschenbrennerova, a.y. 2009/2010, UNDP Bratislava Regional Centre - Bratislava



## GOALS

MIC&D trains professionals to be able to contribute to development cooperation with creativity, personality and competence:

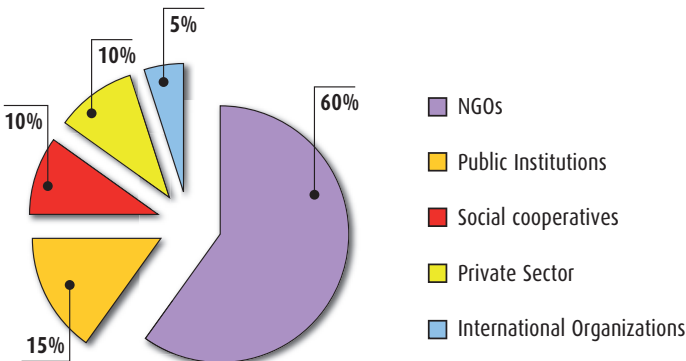
- identifying local needs through a bottom-up approach;
- managing technical, financial and administrative aspects of cooperation initiatives;
- involving civil society in identifying resources and deciding upon their use;
- collaborating with national and international institutions within the policy framework of the country where projects are implemented.

The ability to interpret local and international events, to interact with all the stakeholders, to identify and manage environmentally and local culture-friendly interventions requires both a basic multidisciplinary training and specialized technical and managerial competences.

## PLACEMENT OPPORTUNITIES

Students completing MIC&D are equipped to manage international cooperation and development projects in different sectors, consistently with their previous training and experience, within several organizations: NGOs, international institutions, public administration, private companies, etc.

Job placement of the a.y. 2008/2009 was 83% within 6 months from graduation.





## PARTICIPANTS PROFILE

The Master's program is designed for:

- **young graduates** with a strong interest in cooperation and development, willing to acquire interdisciplinary competences and professional tools;
- **professionals in different fields** who aspire to apply their competences to cooperation and development;
- **people with a professional background in development cooperation** who aspire to deepen and strengthen their professional training, valorising their experience and reinforcing their theoretical and applied competences.

The Master is open to students from different disciplines, in particular Political Science, Economics, Law, Humanities, Education, Foreign Languages, Psychology, Social Science, Engineering, Nursing Science, Agronomy, Environmental Science. To ensure high quality of learning and strong class interaction, the maximum number of admitted students is limited to 25.

## CURRICULUM

MIC&D is organized along four complementary levels, fostering multidimensional training and integrating scientific methodologies and operative competences.

### First Level - Scientific Training

Economic and Human Development	Geopolitics	Trade and Finance for Development	Development Law and Institutions	Management for Development Organizations
--------------------------------	-------------	-----------------------------------	----------------------------------	--

### Second Level - Professional Training

Development Actors and Strategies	Emergency and Post Emergency Relief	Conflict Prevention and Reconstruction	Project Cycle Management	Enhancing Cooperative Skills
-----------------------------------	-------------------------------------	--	--------------------------	------------------------------

### Third Level

Project work

### Fourth Level

Internship





## 1<sup>st</sup> Level - Scientific Training

The first level provides students of different academic backgrounds with a multidisciplinary education on various dimensions of development processes aimed at acquiring the relevant economic, political, historical, legal, institutional and managerial competences, with a special focus on fighting against poverty and fostering social inclusion.

### Main topics covered:

- Poverty, inequality and human development
- Geopolitics of development with focus on different geographic areas (Africa, Asia, Latin America)
- Globalization and social development
- Development Economics
- Trade and financial policies for development
- Human rights
- International law and development cooperation
- Economics and management of international cooperation agencies

## 2<sup>nd</sup> Level - Professional Training

The second level aims at developing practical skills required to operate in the sector, including analysis of actors and strategies of cooperation, project cycle management (identification, formulation, funding, implementation and evaluation), emergency relief, understanding conflict and preventing it. The development of personal skills is also stressed, aimed at an efficient career management. The methodology of the second level foresees team working, workshops and role playing; professionals and experts coming from ASERI's stable partners (NGOs, international organizations, public administration, companies) are directly involved.

## 3<sup>rd</sup> Level - Project work

Students are required to develop a personal research project on an issue related to development cooperation, under the supervision of a MIC&D professor and/or a professional from a partner institution.

The project work will often be connected to the internship experience.

## 4<sup>th</sup> Level - Internship

The Master's program is completed by an internship within one of the ASERI partner institutions or other entities whose mission and activities are consistent with the Master's program. The internship will give students the chance to test and deepen the competences acquired during classes in a specific job context, in Italy or abroad, defined through a constant exchange between each student and the tutor, whose task is to support students in their academic and professional endeavour.



As an example, you find below the list of internships completed in the a.y. 2009/10:

- ACRA - [Bolivia](#)
- ACRA - [Ecuador](#)
- Aide Médicale Internationale - [France](#)
- Aisei - [São Tomé and Príncipe](#)
- Aranya - [India](#)
- AVSI - [Haiti](#)
- CISV - [Italy](#)
- Comitato Italiano per l'UNICEF - [Italy](#)
- Early Childhood Commission - [Jamaica](#)
- Eni - [Italy](#)
- Equilibri - [Italy](#)
- Fondazione Monserrate - [Italy](#)
- Institute of Enterprise/University of Neuchâtel - [Switzerland](#)
- Landau Network - [Italy](#)
- Mae Crui - [Costa Rica](#)
- Ministry of Foreign Affairs - [Italy](#)
- Nepal Volunteers - [Nepal](#)
- Provincia di Trento - [Italy](#)
- Save the Children - [Italy](#)
- Soletterre - [Italy](#)
- The Independent Jamaica Council for Human Rights - [Jamaica](#)
- UNDP - [Slovakia](#)
- UNDP - [Sri Lanka](#)
- UNICEF - [Bangladesh](#)

## CALENDAR

Classes take place at the ASERI campus from January to June 2012, Monday to Friday. During the period July-December 2012 students are expected to do an internship and work on their final project work.

## FACULTY

MIC&D courses are held by both professors of the Università Cattolica del Sacro Cuore and other international Universities, and professionals from NGOs, international organizations, public administration and other entities engaged in development cooperation.

Check the list of the faculty members on the ASERI website: [www.aseri.it](http://www.aseri.it).

## PARTNERSHIPS

- ALISEI - [Milan](#)
- AVSI - [Milan](#)
- CESVI - [Bergamo](#)
- COOPI - [Milan](#)
- European Training Foundation - [Turin](#)
- FOCSIV - [Rome](#)
- Fondazione Cariplo - [Milan](#)
- Fondazione Monserrate - [Milan](#)
- Inter-American Development Bank - [Washington D.C.](#)
- ISCOS - [Rome](#)
- MFLM - [Lodi](#)
- Pontifical Council for Justice and Peace - [Vatican City](#)
- Regione Lombardia - [Milan](#)
- The United Nations World Food Program - [Rome](#)
- The World Bank - [Washington D.C.](#)
- UNDP - [Geneva](#)
- UNICEF - [New York](#)
- UNDP Bratislava Regional Centre - [Bratislava](#)

## FINAL DIPLOMA

The Master's Course (Master universitario di I livello) will be granted by the Università Cattolica del Sacro Cuore after the achievement of 60 credits gained through course attendance and the successful completion of all examinations.





## ADMISSION REQUIREMENTS

In order to enrol in the Master's program applicants must:

- have completed at least a 3-year University degree;
- pass a selection based on the CV, the motivational questionnaire assessment and the interview;
- demonstrate a good knowledge of English, which is the language of instruction for the whole program.

## HOW TO APPLY

Applications will be received from April to December 2<sup>nd</sup> through an **ongoing process**. **Therefore earlier applications have more chance of being accepted.**

The Master's Commission will assess applications from the beginning of May and will announce their decision three weeks later.

ASERI accepts conditional admissions for students who plan to graduate by December 2011.

Applicants are required to produce the following documents:

- 1 Application form, to be completed online
- 2 Certified transcripts of grades (translated either in English or Italian language)
- 3 Resumé with photo
- 4 Motivation questionnaire

Documents must be sent by e-mail at [info.aseri@unicatt.it](mailto:info.aseri@unicatt.it)

or by fax to **0039 02 46 94 845**.

No fee is charged for the selection process.

### Important note

#### FOR NON-EU CITIZENS

According to Italian law, Italian universities may not receive applications directly from NON-EU citizens. Therefore, **they must apply via the local Italian EMBASSY or CONSULATE.**

## FEES

The program fee is € 7.000,00. For those enrolling by September 30<sup>th</sup> the tuition fee will be reduced (for more information about the Early Bird please check [www.aseri.it](http://www.aseri.it)). The fee covers tuition, tutoring service, school's facilities and teaching materials. Scholarships and financial aid may become available in the course of the year.



## SERVICES AVAILABLE TO ASERI MASTER'S STUDENTS

### ORIENTATION

For those who are considering the opportunities for their professional future, ASERI offers individual counselling services.

### SUPPORT SERVICES

ASERI has a dedicated office to follow students in their application process.

### ACCOMMODATION

For those who need to find an accommodation in Milan, ASERI proposes:

- a list of contacts for searching rooms in Milan
- a link with Milano International Living Service (MIL Service): a student housing company dedicated to the coordination of all aspects of apartment housing needs. Possibility to organize pick-up services from the University to the accommodation. Website: [www.milservice.com](http://www.milservice.com)

### FACILITIES

Within the ASERI building, the following facilities are available for Master's students:

- study and reading-rooms;
- a computer lab equipped with Internet connection;
- wireless network;
- a specialized library in economics and international relations;
- a conference room;
- a canteen;
- tutoring and administrative services.

As students of the Università Cattolica, ASERI students can also use all the services in the University main building (Largo Gemelli):

- a big interdisciplinary library;
- computer labs;
- a canteen;
- a health service.



## TUTORING SERVICE

During their stay at ASERI, all Master's students benefit from:

- individual and group support during the academic activities;
- a dedicated staff to supervise in their internship choice.

For further information: [info.aseri@unicatt.it](mailto:info.aseri@unicatt.it) - [www.aseri.it](http://www.aseri.it)

### UNIVERSITÀ CATTOLICA DEL SACRO CUORE

Established in 1921, it operates in the fields of higher education, scientific research and permanent training. Its activity is carried out at the campuses of Milan, Brescia, Piacenza-Cremona, Rome and Campobasso with 14 faculties, over 1,300 Faculty members and more than 42,000 students.

The University is part of a worldwide academic network and promotes frequent scholarly exchanges for conferences and seminars. In order to promote and improve international cooperation, the Università Cattolica has joined various consortium and associations.

### ASERI, POSTGRADUATE SCHOOL OF ECONOMICS AND INTERNATIONAL RELATIONS

Since 1995, ASERI has been working to understand the deep changes occurring in the economic and political environment with the beginning of globalization.

ASERI's students, who come from all over the world and have different cultural backgrounds and ages, have been educated through Master's courses and high level postgraduate training programs.

ASERI alumni are now managers on five continents and work for international organizations, multinational societies, financial institutions, supranational public administrations and NGOs.

**UNIVERSITÀ CATTOLICA DEL SACRO CUORE**  
Alta Scuola di Economia e Relazioni Internazionali  
Postgraduate School of Economics  
and International Relations  
Via San Vittore, 18 - 20123 Milan, Italy  
Tel +39.02.4693856 Fax +39.02.4694845  
E-mail [info.aseri@unicatt.it](mailto:info.aseri@unicatt.it)  
[www.aseri.it](http://www.aseri.it)

In collaboration with:

